REALOBS
REAL ON-LINE BOOKING SYSTEM

get real
REAL TIME. REAL BUSINESS. *REALOBS.*

WMW
SYSTEMS

A *hosted* *revolution*

RealOBS is a new way to deal with tourism business.
During the last decades, Internet has become a permanent revolution, building a smaller but wider, faster world. It has changed the way we live, the way we travel, the way we work, by offering new tools, new opportunities. And now tourism business is evolving, again.

Online booking, redefined

Online booking should not be a problem. But, in the real world, sometimes it is. Integrating payments, web design, editing, server maintenance, downtimes, incompatible technologies. Headaches. **We know**.
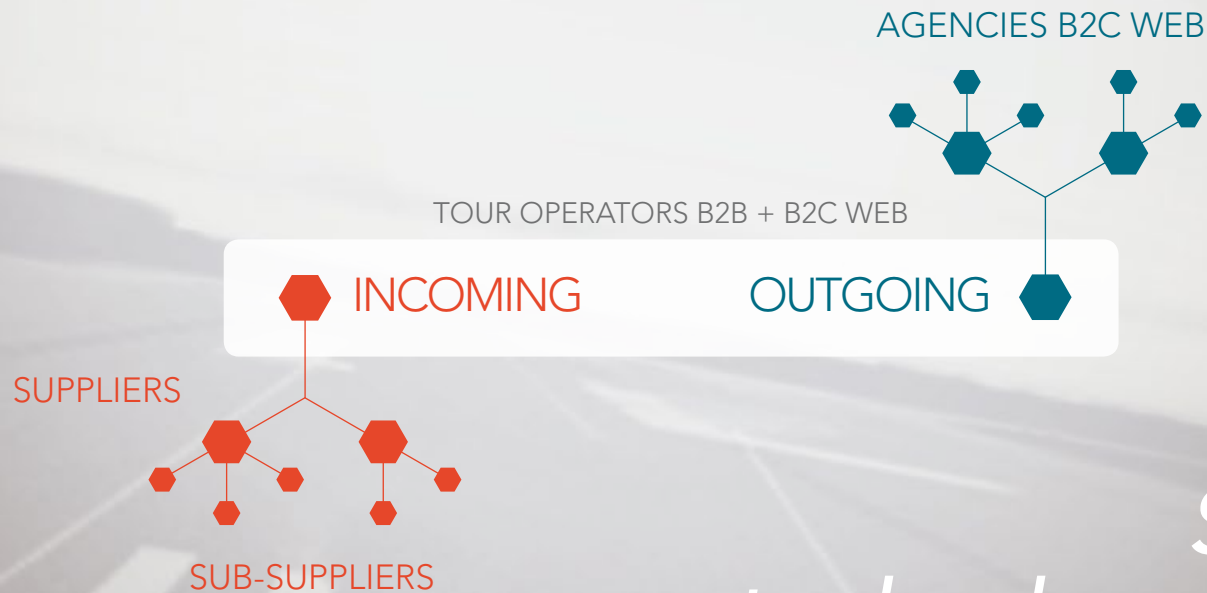It took years of constant refinement to evolve a usable and secure platform to support our travel business.

00,₀₀ € *MONTHLY FEE*

00,₀₀ € *SETUP FEE*

00,₀₀ € *MAINTENANCE COSTS*

99,₉₉ % *UPTIME AVAILABILITY*

AGENCIES B2C WEB

TOUR OPERATORS B2B + B2C WEB

INCOMING   OUTGOING

SUPPLIERS

SUB-SUPPLIERS

*Say goodbye
to development troubles*

RealOBS operates in a fully hosted environment. This means that every component of the system is provided and managed by us, using an infrastructure that's been road-tested by tens of websites like yours. So you can avoid calling your IT manager at 6:00 AM because the database is acting weird and focus on selling great travel packages to your clients.

HOSTING
Our hosting provider also provides connectivity for the Ministry of Internal Affairs.

SYSTEM
RealOBS system is actively maintained and updated. That means that new features and patches are added constantly and transparently.

SECURITY
Our system is fully integrated with Amadeus, a widely known travel technology provider. Thawte's services ensures that every transaction is encrypted and validated using the strongest identity authentication standards available today.

SUPPORT
Our support staff is at your service to help you!

RealOBS: overview

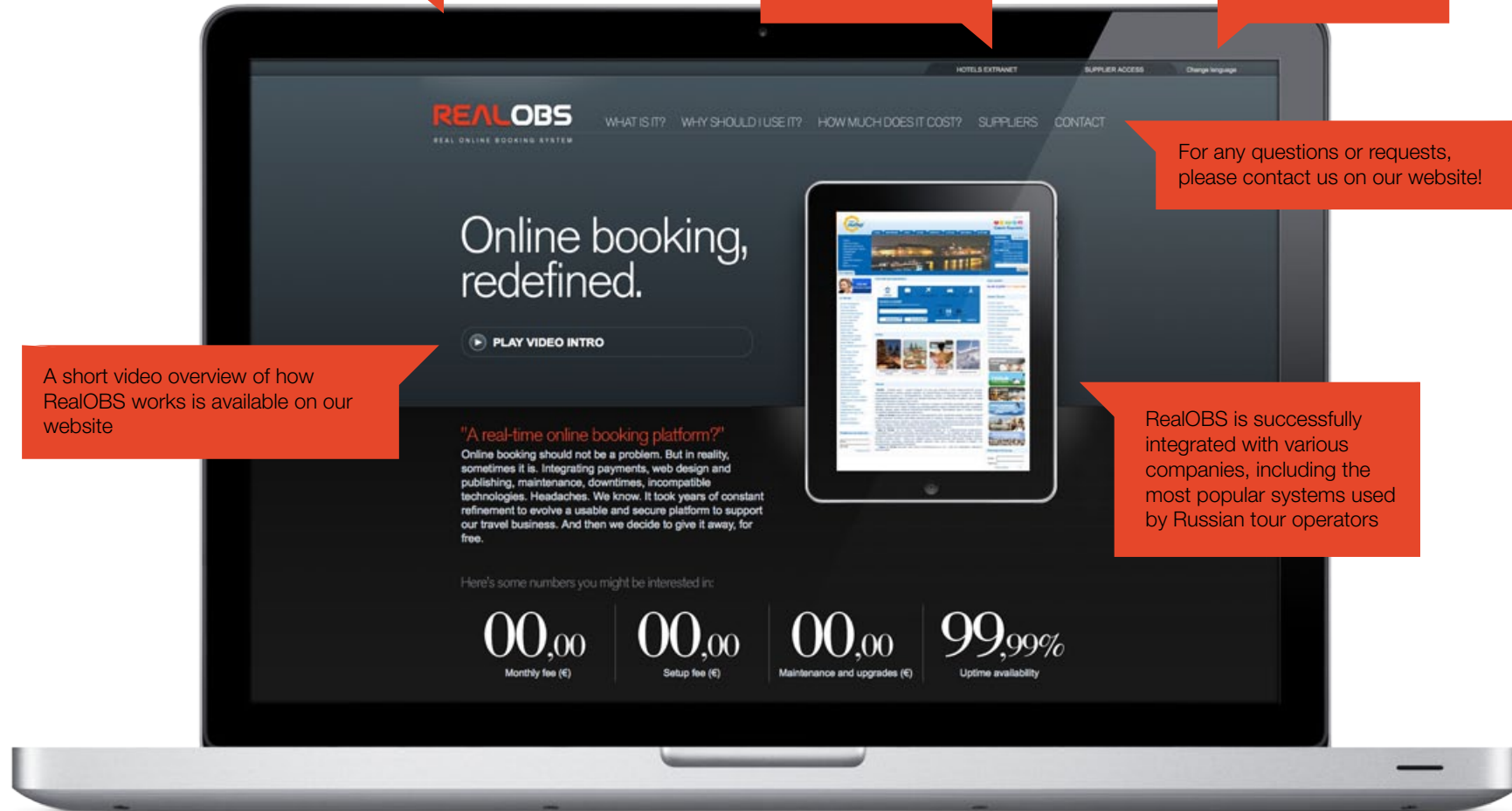RealOBS is web-based and fully compatible with all types of computers

RealOBS is currently available in five languages: English, Russian, Italian, French and Spanish

Hotels Extranets have a specific login

For any questions or requests, please contact us on our website!

A short video overview of how RealOBS works is available on our website

RealOBS is successfully integrated with various companies, including the most popular systems used by Russian tour operators

The whole RealOBS ecosystem

INCOMING

- HOTEL EXTRANET
- GDS
- WSDL
- XML INTEGRATIONS

- AMADEUS FLIGHT TICKETS
- HOTELS B2B ADMINISTRATION
- EXCURSIONS ADMINISTRATION
- TRANSFER ADMINISTRATION
- AUTOMATIC SCHEDULING
- AUTOMATIC PACKAGING

REALOBS
REAL ON-LINE BOOKING SYSTEM

OUTGOING

- OWN FLIGHT TICKETS
- ONLINE SYSTEM FOR AGENCIES WEBSITES
- B2C BOOKING
- XML INTEGRATIONS
- FULL OUTGOING OFFICE ADMINISTRATION

RealOBS is wide. Wide enough to include all the partners and services you need. And somewhere inside this ecosystem, there is a place **just waiting for you.**

Two platforms

Suppliers are the backbone of the RealOBS ecosystem. They provide the services that can be booked through our interface. By signing up, you gain instant access to a growing market of new customers, supported by a top web-based platform.

RealOBS incoming

RealOBS outgoing

Integrating on your existing **agency website** when the user clicks BOOK, RealOBS Outgoing kicks in operating a highly functional and reliable booking system. By developing and maintaining this first class front-end to our ecosystem we help partners grow and expand their business' reach.

If you're an Incoming Tour Operator using RealOBS Incoming System, you'll be able to use all its benefits:
- free RealOBS Outgoing system to all your partners
- all your product transmissions done automatically
- if your partners already have RealOBS Outgoing system, you're ready to work in one click.

RealOBS is all inclusive, there is no extra fee for additional functions or blocks.

enjoy the **whole system**

REALOBS
REAL ON-LINE BOOKING SYSTEM
INCOMING PLATFORM

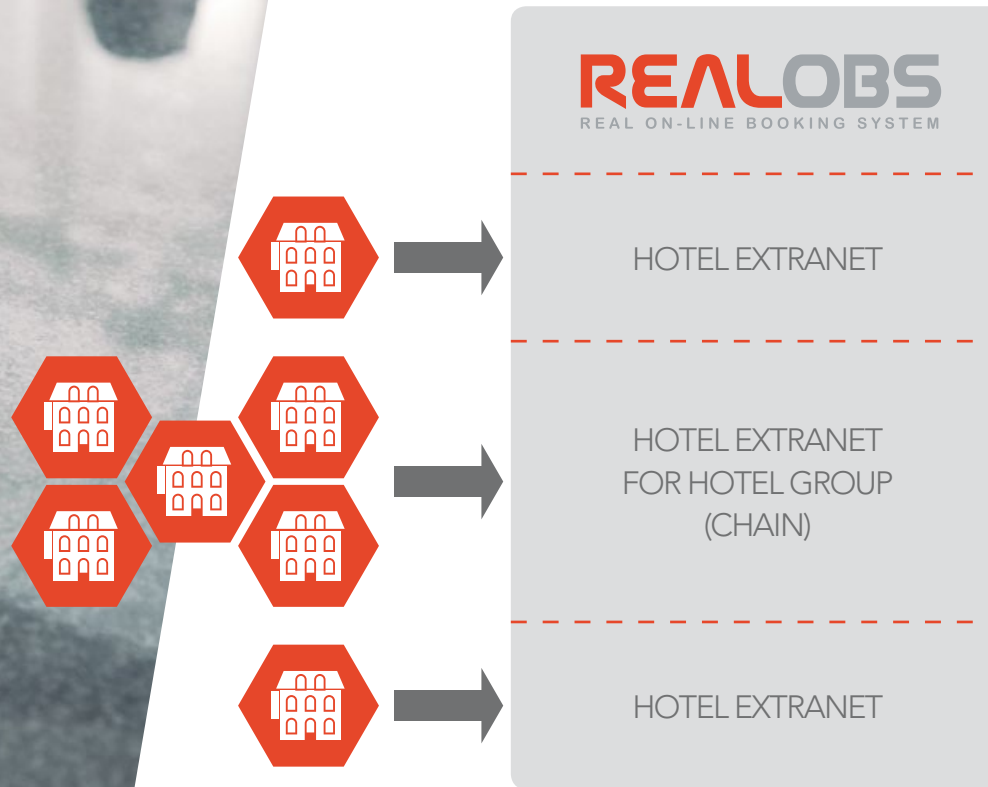YOUR COMPANY ⟷ FREE OUTGOING SYSTEM FOR YOUR PARTNERS

RealOBS hotel extranet

RealOBS includes a particularly efficient module dedicated to managing Hotel Extranet, **designed according to their specific needs**, and harmoniously integrated in the whole ecosystem:
- **adding prices**
- **adding free sales**
- **adding hotel info**

So beyond all the global system benefits one will access to, single hotels or groups joining the RealOBS platform can also liberate themselves from the weight of an internally developed extranet.
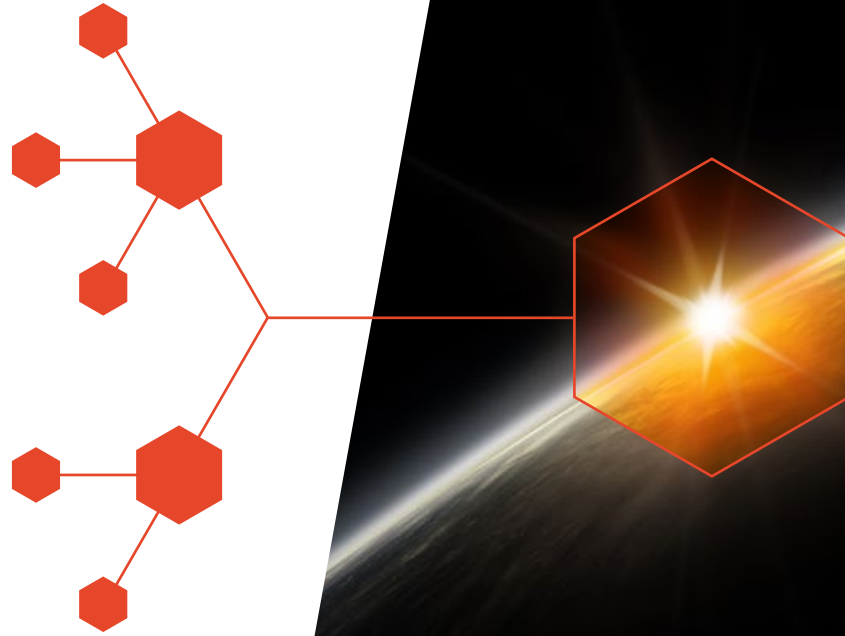
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HOTEL EXTRANET

HOTEL EXTRANET
FOR HOTEL GROUP
(CHAIN)

HOTEL EXTRANET

YOUR COMPANY

TOUR OPERATOR

TOUR OPERATOR

TOUR OPERATOR

TOUR OPERATOR

TOUR OPERATOR

REALOBS
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the *more* we are, the *stronger* we get.

Unity makes strength. That's why we thought that creating a large platform, where various operators of the tourism business could all be together, would be a major step ahead for everybody. RealOBS is already a healthy newborn baby growing very fast, offering every day more opportunities to find new customers, new markets, new partners. **And this is just the beginning.**

new horizons

Travel, accommodations, transport, activities and multiple packages, pick up what you need: by becoming a member of RealOBS Outgoing you get the access key to an universe of infinite possibilities. **Be creative!** The wide resources provided by Realobs Incoming platform let you create any kind of tourism incoming products.

RealOBS Outgoing – it's Free !
Yes, you read it right. Design, development, testing & debug, maintenance, hosting: it's all for free. By signing up with RealOBS, you will instantly boost your travel operations, **at zero costs. No hidden costs. No fine-print deals.**
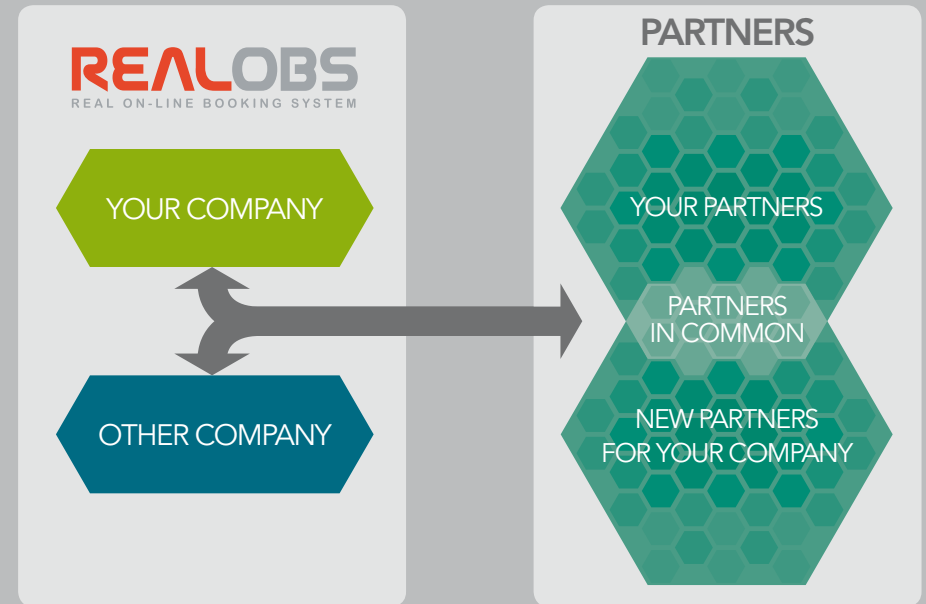
00,00 €

feel free to come in.

This is what you have.

YOUR COMPANY

YOUR PARTNERS

PARTNERS IN COMMON

OTHER COMPANY

OTHER COMPANY PARTNERS

This is what you'll get.

REALOBS
REAL ON-LINE BOOKING SYSTEM

YOUR COMPANY

OTHER COMPANY

PARTNERS

YOUR PARTNERS

PARTNERS IN COMMON

NEW PARTNERS FOR YOUR COMPANY

Sharing is a great idea, because it allows people to put in common what they have without losing its benefits. By joining the RealOBS platform, you will enter a huge travel business actors community in which your activity can only grow and expand itself. **You, your suppliers, your customers, everybody wins.**

winners without losers.

Get ready for the Russian market

Russia is a huge country, and the Russian tourism market's a huge one too. Looking for opportunities there? **You're knocking at the right door:** RealOBS is integrated with the most popular systems used by Russian tour operators.

SAMO SOFT

MASTERTOUR

OTHER SYSTEMS WITH XML CONNECTIONS

OUTGOING

- Transmissions of the hotel prices:
  - per person
  - per room
- Transmissions of the package prices:
  - per person
  - per room
- Transmissions of quotas (allotments + free-sales)

INCOMING

- Getting reservations automatically
- Automatic modifications

SAMO SOFT

MASTERTOUR

OTHER SYSTEMS WITH XML CONNECTIONS

REALOBS
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everyone is unique.

Sure, RealOBS is vast, but our aim is to make it grow even more extensive. But don't think you'll be just an anonymous drop of water in the middle of the ocean. Because we think that every single person is an essential piece of the whole ecosystem, who deserves all our attention and support. **We work with all our clients individually.**

RealOBS: other general functions

Hotels:
- Price: basic contracts, special offers, types of accommodations, early booking, penalties ...
- The purchase of hotels in several external suppliers
- Auto-ship mail: booking, change, cancellation; rooming lists; auto-request quotas. Management and control of sent emails

Transfers:
- The ability to create individual and group transfers. The ability to create a flexible schedule for the guaranteed group transfers
- Creation of supplier transfers

Excursions:
- The ability to create individual and group excursions. The ability to create a flexible schedule for tours. Ability to create a package tour

Tours (packages):
- The ability to create regular and occasional tours

Finance, balance sheets:
- Automatic billing claims for payment on demand
- The dynamic balance of all partners
- The ability to auto-detect settings maturity date and the auto-cancellation date before penalties
- The ability to generate a report (Excel, PDF)
- The ability to make payments and distribution of their accounts
- The ability to integrate with the accounting system of the Supplier: XML-transmission of all orders, the ability to automatically check invoices from Hotels, to create XML-bridge for hotel bills directly into the accounting system.

Schedule:
- The ability to quickly group all transfers and excursions booked in groups
- The ability to distribute guides and transport
- EXCEL report - for guides and drivers
- Program for tourists during their stay

Additional services:
- Creation of Additional services in the system (independent, as well as the dependence of the hotel or the tour)
- The purchase of Additional services from external suppliers
- Auto-ship letters: booking, changes, cancellations. Management and control of sent emails

XML integration with external systems:
- 100% for all services integration system RealOBS Outgoing Systems
- Partial integration with Self-Soft: transfer pricing rounds (per room, excluding the early booking rules), the transfer of quotas, reservations, changes, cancellation requests, check status)
- Partial integration with Master-Tour: transfer pricing rounds (per room, per person, excluding early booking rules), the transfer of quotas, reservations, changes, cancellation requests, check status). Transfer daily price hotels (per person).
- WSDL (web service description language) - Gateway
- GDS Amadeus
- Interconnection with hotels consolidators

...... and more functions and settings.

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www.realobs.com